



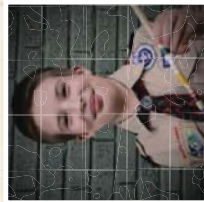
### Ways to Give

Go To [www.delmarvacouncil.org/give](http://www.delmarvacouncil.org/give) to make an online contribution

**NOW ACCEPTING CRYPTO CONTRIBUTIONS**  
[www.delmarvacouncil.org/crypto](http://www.delmarvacouncil.org/crypto)



*Webelos Arrow of Light Scout Pack 837, Jacksonville, FL, Lone Scout in our virtual Cub Scout Program during COYD, graduated to Scouts BSA in a virtual AOL ceremony. His mother said "Thank you! I know he enjoyed the virtual meetings and liked having the chance to meet Scouts in other places."*



**Tyler K.**, Virtual Webelos Scout, Arrow of Light Crossover to Scouts BSA

**BOY SCOUTS OF AMERICA**  
Del-Mar-Va Council, BSA  
1910 Becken Powell Way  
Dover, DE 19904

### 2023 FRIENDS OF SCOUTING ENROLLMENT

#### I WOULD LIKE TO JOIN THE SUSTAINING DONORS CLUB!

By making a recurring annual donation you'll be helping Scouts for years to come. **Join today!**

This is an annually recurring gift and will continue until you request otherwise. Your gift can be made using monthly, quarterly, or annual installments.

#### I WOULD LIKE TO SUPPORT SCOUTING AT:

- \$250 First Class
- \$500 Star
- \$750 Life
- \$1,000 Eagle
- Monthly Amount \$ \_\_\_\_\_
- Other \$ \_\_\_\_\_

#### About you: (please print)

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

District: \_\_\_\_\_

Unit and/or community: \_\_\_\_\_

(i.e., Troop 1, Levies)

My company does matching gifts

My Company: \_\_\_\_\_

#### Bill Me: (Payments to be completed on or before 12/31)

One Time (month): \_\_\_\_\_  Quarterly

Monthly

Signature \_\_\_\_\_ Date \_\_\_\_\_

#### Other Payment Options:

Cash  Check # \_\_\_\_\_

#### I prefer to pay by Credit Card:

Credit Card # \_\_\_\_\_

Expiration Date: \_\_\_\_\_ CVV: \_\_\_\_\_

(check one)  MC  Visa  Discover  AMEX

One Time  Quarterly  Monthly Charge

Signature \_\_\_\_\_ Date \_\_\_\_\_

Yes, I agree to pay the 3% credit card charge so that 100% of my gift goes to support Scouting.

The Boy Scouts of America has been shaping the lives of our youth since 1910. Scouting exists because of the volunteer and financial support provided by the community. The best way to support the Boy Scouts of America financially is by making a contribution directly to the Del-Mar-Va Council.

By giving to your local BSA council, you are directly supporting Scouting programs where you live – programs that clean up your parks, gather food for the area needy, and even help your community prepare for disaster.

The Del-Mar-Va Council is funded by a variety of sources, including: direct contributions, special events, annual popcorn sale, foundation grants, the United Way, and program/activity/camping fees. With your support, the Del-Mar-Va Council can bring the nation's highest quality Scouting programs to many more youth throughout the peninsula.

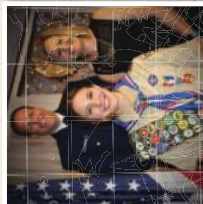
302-622-3300



[development@dmcv.org](mailto:development@dmcv.org)

**Jenna S.**, First Female Eagle Scout in Del-Mar-Va Council, Kent Island Elis Lodge Troop 1496, Stevensville, MD, Mount St. Mary's University Communications

*"In the summer of 2019 at Camp Rodney, I was the ASPL and all the girls were bickering and not getting along, the night before one of the girls broke her wrist tripping over a nylon cord. The Scoutmaster had to go home with her daughter who broke her arm. I went to chapel service that evening and stayed after to speak with the Chaplain. He asked me if I was going to get my Eagle and I told him I was not sure yet. The Chaplain stopped me mid-sentence and asked if he could pray for me. I have never had anyone ask me that before and I accepted his offer. Everything improved after that!"*



*"Becoming an Eagle Scout has taught me confidence and leadership. Both are valuable character traits that will help me as I pursue a career in the Military. Thank you to the leadership of Troop 754 in East New Market, MD."*



**Colton Holliday**

Chesapeake Wood Products, Cambridge MD  
Neck District Vol Fire Co



**BOY SCOUTS OF AMERICA**  
DEL-MAR-VA COUNCIL

# 2022 Annual Summary

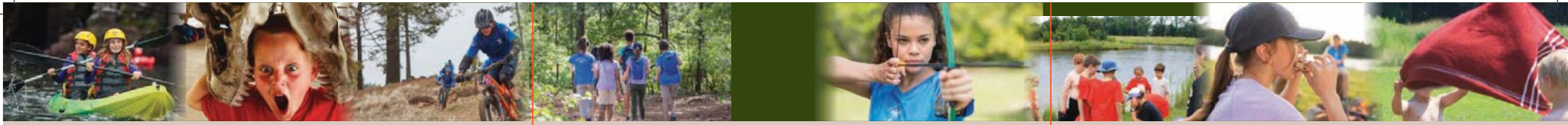


**Jacob M.**, During the completion of Jacob's Eagle project he had to overcome some obstacles of poor product quality, extended production time, difficult physical labor, and management of personnel to complete the actual work. Jacob learned project management, people management, and some engineering skills. He determined "that his position as a leader was not above his workers, not behind his workers, but with his workers, to get the job done".

**Alaina W.**, I was always following behind my brothers in scouting. When they announced they were opening up scouts to girls, I immediately knew I wanted to form a troop with some friends and be the first Eagle scout out of my siblings!



Please make check payable to: Del-Mar-Va Council, BSA



BOY SCOUTS OF AMERICA®  
DEL-MAR-VA COUNCIL

## Advancements and Recognition

Cub Scout Rank  
Advancements

**1,824**



Scouts BSA Rank  
Advancements

**1,350**

Eagle Scouts  
**150**



Cub Scout  
Adventures  
**7,184**



Merit Badges  
**6,662**

### Top Three Most Popular Merit Badges:

Citizenship in Society



**323**

Swimming



**297**

Nature



**204**

## Pride Points

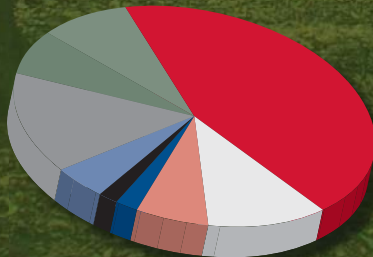
### 20 New Units started:

- Pack and Troop (Boy) 2281 chartered to Newark Elks Lodge #2281
- Troop (Girl) 2522 chartered to St. Paul's Lutheran Church in Newark
- Family Pack 3050 chartered to Ebenezer UMC in Newark
- Troop (Girl) 1902 chartered to Christ the Cornerstone in Bear
- Family Pack 3495 chartered to Rotary Club of Kent Island
- Family Pack 3512 Scoutreach chartered to New Beginnings Youth and Family Services in Cambridge
- Family Pack 3070 Scoutreach chartered to Bancroft Elementary in Wilmington
- Family Pack 3430 Scoutreach chartered to Albert Jones Elementary in Christiana
- Family Pack 3480 Scoutreach chartered to Academia Antonia Alonso in Newark
- Family Pack 3018 Scoutreach chartered to Hilltop Lutheran Community Center
- Troop (Girl) 1584 chartered to VFW Virgil Wilson Post #4961 in Seaford
- Family Pack 3308 Scoutreach chartered to First State Community Action Agency in Georgetown
- Troop (Girl) 0001 chartered to St. Peter's Episcopal Church in Lewes
- Family Pack 3176 chartered to Rotary Club of Salisbury
- Family Pack 3478 chartered to Moose Lodge #654 in Salisbury
- Troop (Girl) 1024 chartered to Wyoming UMC
- Troop (Girl) 1534 chartered to Harrington Moose Lodge #534
- Troop (Boy) 1910 chartered to VFW Post #8802 in Smryna
- Family Pack 3008 chartered to Tasley Volunteer Fire Department in Tasley, VA



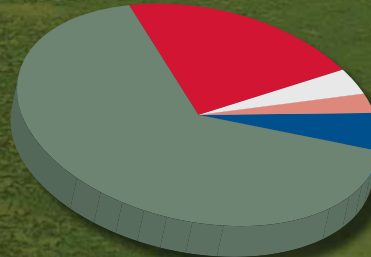
### EXPENSES

Employee Compensation	\$1,715,774
Employee Benefits & Taxes	\$445,424
Professional Fees	\$250,959
Scholarships	\$72,261
Recognitions	\$62,500
Insurance and Service Fees	\$177,952
Program & Supplies	\$567,118
Capital Expense	\$286,794
Occupancy	\$339,310
<b>Total Expenses:</b>	<b>\$3,918,092</b>



### REVENUE

Fundraising Support	\$869,048
United Ways & Grants	\$147,975
Popcorn Sales (net)	\$106,356
Investment Income	\$236,021
Program Revenue	\$2,765,974
<b>Total Expenses:</b>	<b>\$4,125,374</b>



- **76.45% retention rate over all programs with 2.34% market share**
- **1,516 new Scouts recruited at all levels**