

DEL-MAR-V COUNCIL, INC.
BOY SCOUTS OF AMERICA

Del-Mar-Va Donor

A newsletter for those who support the growth of Scouting!

SPECIAL POINTS OF INTEREST:

- 2022 Citizen Honorees
- New Outreach Cub Scout Pack in Cambridge, MD
- Non-Cash Asset Donations
- 2023 Friends of Scouting launches this month!

INSIDE THIS ISSUE:

- | | |
|---|---|
| Tom Horne
Delaware
Market Lead
JPM Chase | 2 |
| Randy Day,
CEO Perdue
Farms
Salisbury, MD | 2 |
| Dina & Derick
Daly BAAM,
Easton, MD | 2 |
| New
Beginnings
Youth & Family
Services Pack
512 Cambridge
MD | 5 |
| Here's how to
help! | 6 |
| 2023 Friends of
Scouting | 6 |

VOLUME 3, ISSUE 4

YEAR END 2022

Year-end Membership Growth to Exceed 9%!

For the first time since 2017 Del-Mar-Va Council is projecting year-over-year membership growth! We have seen our biggest growth within Cub Scouts serving 23% more cub scouts than we did last year. We have started 16 new units so far this year with more to go before the end of year, six are Troops for Girls. And we have recruited 1,337 youth this year with 330 being females! Some of the new units: Pack 2281 – Elks



Lodge in Newark, DE; Pack 495 – Kent Island

Rotary Club, Kent Island, MD; Pack 176 -

Salisbury, MD chartered to the Rotary Club; Troop for Girls 1024 – Camden, DE chartered to Wyoming United Methodist Church; Troop for Girls 1584 – Seaford, DE chartered to VFW; Troop for Girls 1902 – Bear, DE chartered to Cornerstone UMC; Pack 8 – Tasley, VA – chartered to Tasley Volunteer Fire Department. Thanks to the work of great volunteers and staff across the Council

there is more to come in 2023!

Donate Non-Cash Assets with the Greatest Tax Efficiency

Donating cryptocurrency and/or stocks directly to a 501(c)3 nonprofit is more tax efficient than donating cash, and can save you money! The IRS classifies cryptocurrency and stocks as property for tax purposes which means it is typically THE MOST tax efficient way to support Scouting. When donating cryptocurrency and/or stock you receive a tax deduction for the full fair market value of the crypto and/or stock and you avoid the capital gains tax you would have incurred if you had sold it and then made a donation. That means you are able to donate more, as well as deduct more, on your tax return!

Through our cryptocurrency and stock donation partnership with The Giving Block we are able to automatically accept over 100 different cryptocurrencies and can make individual arrangements to accept almost ANY crypto, and ALL public stocks. Visit our donation page at www.delmarvacouncil.org/crypto to learn more or make a donation!



The
Giving Block
A SHIFT4 COMPANY

Key Community Leaders Honored in 2022



**Tom Horne—
Delaware Market
Lead JP Morgan
Chase Bank**

Tom Horne was honored as the Delaware Citizen of the Year in a ceremony at the beautiful Oberod Estate in Wilmington on October 18, 2022. Co-Chair's Don Mell, EVP Human Resources JP Morgan Chase and Chip Rossi, Delaware Market President Bank of America and their very capable committee raised over \$190,000 to honor Tom and to support the growth Scouting in Del-Mar-Va Council!

A born and raised Delawarean, Tom grew up in New Castle, graduated from William Penn High School, and earned his bachelor's degree from the University of Delaware. He remains actively involved with both schools, serving on the Graduation Advisory Board at William Penn, and on the President's Leadership Council, the Lerner Business College Advisory Board, and as a member of the Executive Mentors-Scholars program at the University of Delaware. He also serves on the Foundation Board at Delaware State University, is a Board Member and past president of Big Brothers Big Sisters of Delaware, serves on the Easter Seals Advisory Board, and is a member of the Delaware State Chamber of Commerce Board of Directors and the Executive Council of the Delaware Business Roundtable.



**Dina & Derick Daly,
Co-Founders
Building African-
American Minds,
Easton MD**

Dina & Derick Daly were honored with the Mid-Shore Distinguished Citizen Award at a ceremony on September 20, 2022. They are the co-founders of Building African-American Minds (BAAM) in Easton, Maryland. Committee Chair Howard Freedlander led his powerful committee to raise \$65,000 to honor the Daly's and support the growth of Scouting on the peninsula.

Dina and her husband, Derick are the founding members of BAAM and she has been on the board since its inception. Dina currently serves as the Executive Director of BAAM offering programs to youth, their families, and the community at large. Services will soon be expanding to include after school programming for girls and future plans will include services/training to young adults and parents who are seeking employment opportunities but need services/training to enable them to become employable or locate employment opportunities that providing with livable wages.

Derick Daly is currently the President, a Trustee, and a co-founder of Polaris Village Ministries, Inc. (PVM). Prior to that he served as the Executive Director of BAAM). He retired in 2017 from Orion Safety Products located, in Easton, MD where he was employed for over 25 years as Controller.



**Randy Day, CEO
Purdue Farms,
Salisbury, MD**

Randy Day, President & CEO of the multi-national Perdue Family Farms was honored as the Lower Shore Distinguished Citizen at a ceremony held in the Perdue School of Business at Salisbury University on August 18, 2022. Committee Chair Andrea Staub, her co-workers at Perdue, and other committee members broke all fundraising records for this event to honor Randy and raised over \$120,000 to help support the growth of Scouting on the peninsula.

Randy began his professional career with Perdue Farms in 1980, holding various positions of increasing responsibility in the company's two operating divisions, Perdue Foods and Perdue AgriBusiness. He began his career in distribution and sales in foods, before advancing into executive level positions in quality assurance, product development and logistics.

He currently serves on the Board of Directors and Executive Committee for the National Chicken Council. In his community, he served on the Board of the MidAtlantic YMCA, chaired the Secondary Education Advisory Committee for the Wicomico County Board of Education and participated in the Wicomico County Mentoring Project. He is a member of the Greater Salisbury Committee and Council At Large of the Salisbury Chamber of Commerce.

Pack 512 New Beginnings Youth and Family Services Cambridge, Maryland

A Cub Scout Pack started this summer at New Beginnings Youth and Family Services Center in Cambridge, MD. The program began with 9 Scouts in June and in 5



short months has grown to 41 Lions through Webelos Scouts! New Beginnings Executive Director Dr. Theresa Stafford has embraced the program delivered to children from underserved communities in



Cambridge. The center’s program objective is to provide a safe, nurturing, and structured



environment for children and families in vulnerable and under-resourced communities. Dr. Stafford said, “I met Julie King this summer and knew right away we wanted this program—and I made the right decision!” The Scouting program at



New Beginnings operates as a council-funded Scoutreach unit. Registration and program fees are paid by generous donors like you! Program delivery is managed by Scoutreach Coordinator Julie King with 5 student volunteers from the nearby middle and high school, and 4 adult staff members from New Beginnings. This program is coordinated with wrap around services from the Dorchester County Public Schools including a

dinner meal at the conclusion of the Cub Scout program! This is a hands on active program where children



can move around and receive tactile stimulation. Every meeting begins with the recitation of the Scout Oath and Law and activities are structured around rank advancement in the Cub Scouting program. There is also currently a “den” of 6th graders who will be starting a Troop at New Beginnings in the near future. The Pack (and soon to be Troop) is capably served



by Choptank District Executive Rachael Weaver and is part of the Choptank District.



Del-Mar-Va Council, Inc., Boy Scouts of America

1910 Baden Powell Way
Dover Delaware 19904

Phone: 302-622-3300

Email: development@dmvc.org

Or visit www.delmarvacouncil.org/give

FEIN 51-0065733

Now accepting Crypto & Stock contributions. Visit www.delmarvacouncil.org/crypto to learn more.

The Boy Scouts of America has been shaping the lives of our youth since 1910. Scouting exists because of the volunteer and financial support provided by the community. The best way to support the Boy Scouts of America financially is by making a contribution directly to the Del-Mar-Va Council.

By giving to your local BSA council, you are directly supporting Scouting programs where you live — programs that clean up your parks, gather food for the area needy, and even help your community prepare for disaster.

The Del-Mar-Va Council is funded by a variety of sources, including: direct contributions, events, annual popcorn sale, foundation grants, the United Way, and program/activity/camping fees. With your support, the Del-Mar-Va Council can bring the nation’s highest quality Scouting programs to many more youth throughout the peninsula.



Friends of Scouting 2023 Kickoff



District and Council Friends of Scouting 2023 appeal kickoffs are happening now from Wilmington to Cape Charles and bay to bay! This year’s recognition is year 3 of an 8 year patch set at both the \$250 and \$500 level. The big center octagon patch is available for an additional \$50 each now or is included free at the end of the eight years. The 2023 goals have been set at \$195,000 for Board and Council campaign. \$210,000 for Districts, for a grand total of \$405,000 in 2023! We appreciate your ongoing support and participation in this important fundraising component of growing Scouting on the peninsula.