



2023 Popcorn Unit Commission Structure

Base Commission

Receive 35% Commission on all Show-N-Sell, Take order, and Online Sales.

Criteria

1. Use the TE app to track sales, inventory, and Show-N-Sell's
2. Attend a Kickoff
3. Make final payment on time

If base criteria are not met, the unit will receive 30% commissions and product ordered is not eligible to be returned

Increased Commission

Receive 40% Commission on all Show-N-Sell and Take order sales
35% on all Online Sales

Criteria

Complete Base Commission criteria plus:

1. Average \$400 sales per registered Scout (based on 6/30/23 membership)

OR

Minimum total sales of \$20,000

