



## **2024 Popcorn Unit Commission Structure**

### **Base Commission**

Receive 35% Commission on all Show-N-Sell, Take order, and Online Sales.

#### **Criteria**

1. Use the TE app to track sales, inventory, and Show-N-Sell's
2. Attend a Kickoff
3. Make final payment on time

**If base criteria are not met, the unit will receive 30% commissions and product ordered is not eligible to be returned**

### **Increased Commission**

Receive 40% Commission on all Show-N-Sell and Take order sales  
35% on all Online Sales

#### **Criteria**

Complete Base Commission criteria plus:

1. Average \$450 sales per registered Scout  
(based on 6/30/24 membership)
- OR**
2. Total sales of \$20,000

