

# SCOUT PITCH

“Hi, my name is \_\_\_\_\_ and I’m earning my way  
(first name only!)  
to \_\_\_\_\_! Can I count on your support?  
(goal for your funds)



My favorite flavor is \_\_\_\_\_. If you don’t  
(pick one!)  
have cash, don’t worry, we prefer credit card!”

Remember:

**NEVER, NEVER, NEVER** ask customers to buy popcorn.  
It’s to support You!

If you cannot remember your sales pitch, say,  
“Will you help me go to Camp?”

Even if the customer says no, always say,  
“Thank you” and “Have a good day.”

